



Sanjay Ghodawat University, Kolhapur

2017-18

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

Year and Program

School of Commerce & Management

Department BBA

2017, FY BBA

Course Code MBC 101 Management concepts & Organisational

Semester – Odd (I)

Behaviour (Old)

Day and Date Wednesday 29/5/2019 End Semester Examination

Time: 3 hrs, Max Marks: 100

Instructions: 1) All Questions are compulsory.

2-30 to 5-30 PM.

		Marks	COs
Q.1	State whether the following statements are true or false (any 5)		
a)		10	
i.	Theory X assumes that people are naturally lazy and will avoid work and responsibilities if possible.		CO101.1
ii.	Management does not denote a function, a task, a discipline.		CO101.1
iii.	Time, motion and method study comes under scientific management.		CO101.2
iv.	Recruitment or manpower selection process is the first step in the employment.		CO101.3
v.	Personality is the sum total of ways in which an individual reacts to and interacts with others.		CO101.4
vi.	There exists a power type called Referrant power.		CO101.4
b)	Answer the short questions (any 5)	10	
i.	Explain meaning of personality traits		CO101.1
ii.	Elaborate on communication in management		CO101.1
iii.	Describe types of power		CO101.2
iv.	Elaborate on types of emotions		CO101.3
v.	Describe a leadership style salient features		CO101.4
vi.	Describe components of stress.		CO101.4
Q.2	Solve/answer any Two		
a)	Define management and elaborate on nature and scope of management.	10	CO101.1
b)	Describe levels of management and its function.	10	CO101.1
c)	Elaborate on the any one principle of management with an example.	10	CO101.1
Q.3	Solve/answer any Two		
a)	Define directing function and explain the importance in management.	10	CO101.2
b)	Elaborate on Planning forms the foundation of management functions.	10	CO101.2
c)	Describe the decision making process in management.	10	CO101.2

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Q.4 Solve/answer any Two

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| a) | Define organisation behavior and elaborate on different approaches to OB. | 10 | CO101.3 |
| b) | Describe the development of personality and factors affecting. | 10 | CO101.3 |
| c) | Describe how motivation is significant to improve performance of employees. | 10 | CO101.3 |

Q.5 Solve/answer the following

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| a) | Describe the factors that affect group behavior in organizational settings. | 10 | CO101.4 |
| b) | Define organisation change. Explain how organizational change affects behavior | 10 | CO101.4 |

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